

Ker & Downey® Africa DMC

Challenge. Connect. Legacy.



KER  DOWNEY®
AFRICA
— — —
DESTINATION MANAGEMENT COMPANY

What we do

Ker & Downey® Africa DMC is an award-winning luxury African safari company specialising in exclusive travel to Africa. We research, plan and operate LuxVenture® trips throughout the African continent from our home base in Cape Town.

We specialise in Southern Africa, East Africa and Indian Ocean islands ground-handling services and strive to introduce Africa to agents and their valued clients from around the globe.

Our Super-Luxury Destination Management Company operates in several markets across the globe including North America, Latin America, Germany, Austria, Switzerland, China, Hong Kong, France, Russia and Eastern Europe.

[See our DMC divisions.](#)



Who we are

We are a group of intrepid explorers, bound by our passion for travel, world-class service and exclusive experiences.

We partner with luxury agencies and boutique tour operators across the globe. We consider ourselves an extension of your team and are based on the ground to ensure your clients receive a consistent level of exceptional service.

Our mission is to show your clients the **best of Africa**, to **connect** them with the people of our continent and to help them leave a positive **legacy** for Africa.

We are incredibly passionate about creating African experiences for people from around the globe that are nothing short of life-changing.





Luxury Trips

Our **sample itineraries** are quality expeditions and journeys that focus on unique experiences, untouched destinations and world-class luxury. We bring together **luxurious nights and bucket list worthy days** in these carefully crafted experiences. Every trip we create has been designed to challenge your client, to connect them with the people and culture of their chosen destination and to allow them to leave a personal legacy in Africa.



Our luxury trips to Africa include VIP transfers, 5-star accommodation and bespoke experiences tailored to your clients' preferences. [See our sample itineraries.](#)

Travel with a Purpose

Leaving a positive legacy in Africa is the foundation of everything that we do at Ker & Downey® Africa. We believe that making a difference starts with our company culture and that it is our responsibility to extend this mantra to our clients, as well as everyone we associate ourselves with in the industry.

Responsible travel comes down to the consideration of the people, wildlife and environment of the country you visit. Ker & Downey® Africa has crafted a set of unique experiences to help your clients travel with purpose while simultaneously discovering Africa on a wildlife safari in Southern or East Africa. Depending on which destination your clients are traveling to, our dedicated team will match their interests with our carefully selected suppliers and organizations in the area, and help them leave a positive legacy in Africa.





Legacy Partners

In support of women empowerment in Africa, we have partnered with the Project Brave Foundation, a non-profit organization focussed on uplifting marginalized women and children in South Africa. Their program provides a fresh start for women and children who find themselves living or working on the streets and assists them with physical, emotional and social support to get back on their feet.



Ker & Downey® Africa give clients the opportunity to donate \$100 to the Project Brave Foundation when they travel to Africa. The donation plays a crucial role in funding the food, clothing, schooling and shelter for the duration of the programme.

Challenge yourself.

Our luxury trips are designed to challenge your clients with the most unique experiences in Africa.



Connect to the people.

We create opportunities for your clients to truly engage with the people, culture and spirit of the destination.



Leave your legacy.

Our luxury trips allow your clients to make a positive impact through conservation and community upliftment.



What makes us different?



A Truly Boutique Offering

Ker & Downey® Africa DMC is a boutique operation. We only choose to work with the very best and most discerning travel agencies and suppliers. This allows us to tailor our services specifically to the needs of our agents' clients.



White Label Solution

Ker & Downey® Africa DMC offers an exclusive white labelling service to each of our agents. We always introduce ourselves to your clients as your partner in Africa.



Personal Travel Butler Consultant

We are far more than a regular DMC team, we will be with our agents and their clients from the very first contact until the end of their experience on the African continent.

What makes us different?



Creative Itinerary Design

Everything we do is tailor-made and personalised according to your client's profile and expectations. We are an independent DMC, so we can combine and offer different brands on the same trip, always looking for what is best for your client.



World Class Training Support

We offer regular customised exclusive training for our agents and their team. We have a treasure trove of sales and marketing materials designed to help our agents guide their clients' choices in and around Africa.

Why book with us?



01 Competitive rates

Having our headquarters in Cape Town and Arusha gives us access to preferential local rates in Southern and East Africa, giving our agents a competitive pricing edge.



02 Proudly Independent

Ker & Downey® Africa DMC does not own any properties of its own (we are not affiliated with Ker & Downey Botswana or Ker & Downey Houston). We are free to choose the very best options each and every time for our agents' clients without any pressure to direct bed-nights to properties that might not be the right fit.

Why book with us?



03 Existing Client Base

Ker & Downey Africa® DMC has an impressive list of existing clients. Some of the very best names in the industry trust Ker & Downey® Africa DMC with their high-end clients from around the globe.



04 We Respect your Clients' Data

Ker & Downey® Africa will protect your clients' data. We will never market directly to your clients. Instead, we will introduce ourselves as part of your company in Africa, and any material delivered to the clients during their time in Africa will have your logo and not ours. We respect the value chain.

Why book with us?



05 LuxVenture® Travel Club

Enhance your client's journey to Africa with our premium Africa travel promotions that include member privileges at some of the most exclusive safari lodges and hotels in Africa, VIP add-ons with complimentary room upgrades and unique experiences.

[Find out more.](#)



06 Safe Travel Accreditation

Ker & Downey® Africa is compliant with COVID-19 industry protocols and has received the Safe Travels accreditation from the World Travel and Tourism Council. We pledge to adhere to required industry safety protocols to create a safe destination for your clients.



See you out there.





ker-downeyafrica.com