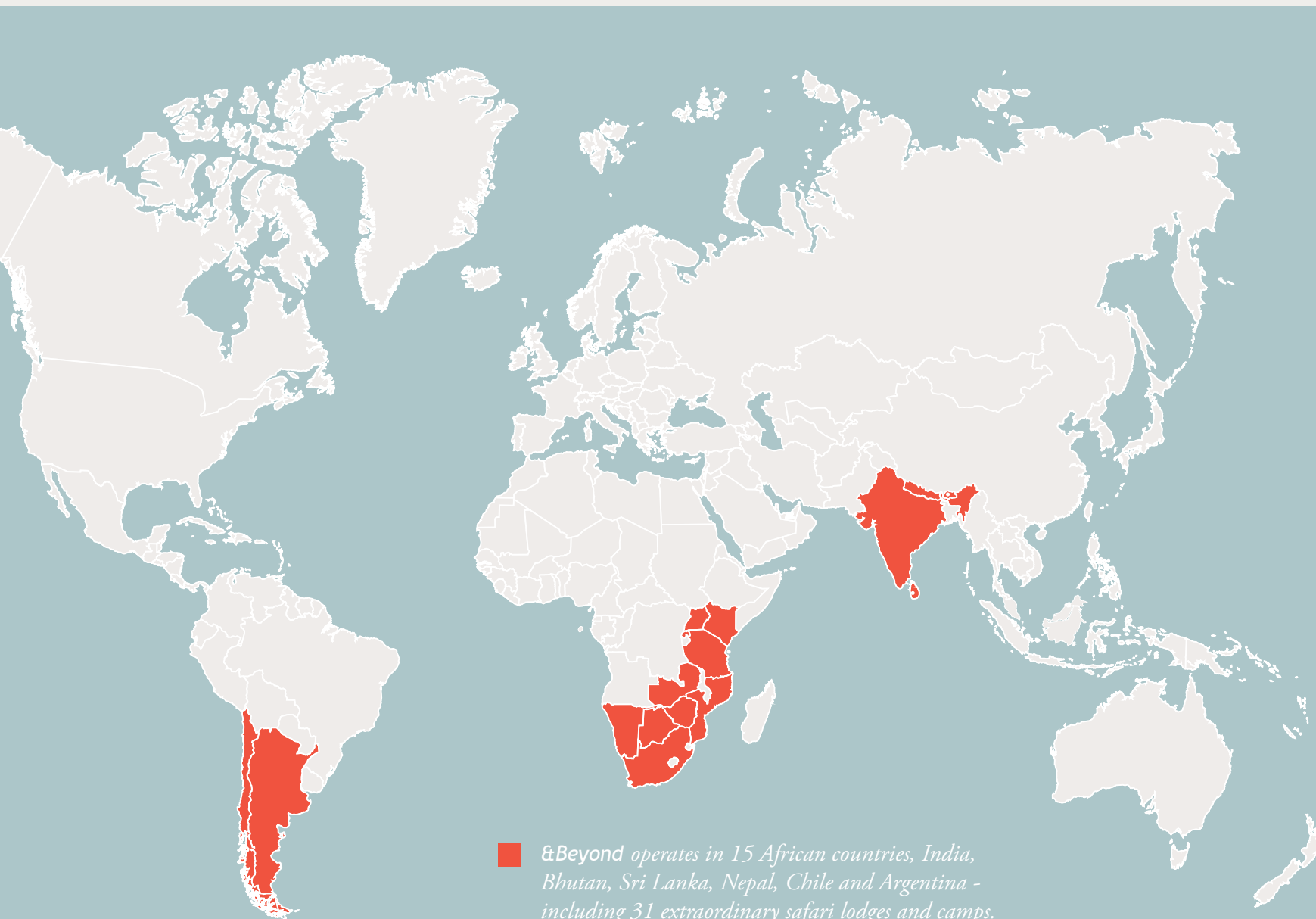


WELCOME TO OUR WORLD

Yes, **&Beyond** has 31 exquisite safari lodges and camps across Africa... but we are an experienced tour operator too, and have been doing this in one form or another for over 30 years! Over the course of our journey we have won numerous accolades that acknowledge our safari destinations and our travel expertise; making us one of the world's leading luxury experiential travel companies.

In a nutshell, we design personalised high-end tours in 15 African countries (think: South Africa, Lesotho, Swaziland, Botswana, Namibia, Zimbabwe, Zambia, Mozambique, Kenya, Tanzania (and Zanzibar), Uganda, Rwanda, Mauritius and the Seychelles; as well as India, Bhutan, Sri Lanka, Nepal, Chile, Argentina, Ecuador and Peru.

Even though we pride ourselves on being experts across all of the countries we operate in, we have highlighted 11 of Africa's most prized and sought-after destinations in this booklet to truly showcase our capabilities on this fascinating continent.



■ *&Beyond operates in 15 African countries, India, Bhutan, Sri Lanka, Nepal, Chile and Argentina - including 31 extraordinary safari lodges and camps.*

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AWARDS



&Beyond wins Africa's Responsible Tourism Award & Africa's Leading Conservation Company at World Travel Awards 2016



&Beyond wins Conservation and Sustainability Award at 2014 PURE Awards



&Beyond is listed as one of Travel + Leisure's 2015 World's Best Safari Outfitters



&Beyond named Africa's Leading Game Reserve Brand at 2014 World Travel Awards



Conde Nast Traveler (US) 2015 Readers' Choice Awards: Six of &Beyond's lodges are featured among the Top 30 Resorts in Africa



&Beyond rated one of the world's Top Safari Outfitters in 2014 Travel + Leisure World's Best Awards



&Beyond is voted Africa's Leading Game Reserve Brand at the 2015 World Travel Awards (Africa & Indian Ocean)



&Beyond wins 2014 We Are Africa Innovation Award for Conservation



&Beyond is named the World's Leading Luxury Safari Company at the World Travel Awards 2014



&Beyond wins Conservation Award at 2013 Tourism for Tomorrow Awards



MAKING YOU LOOK GOOD

Why book travel to Africa with **&Beyond**? Plain and simple – your guests will love you for it, definitely come back for more and tell their friends too. Meticulously tailor-made, our trips are all about making dreams come true (even the impossible ones). Our experts take your guests' travel wishes and use their destination knowledge, broad network of contacts and first-hand experiences to turn them into adventures that explore the heart and soul of Africa.

Perfect Moments

With journeys lovingly crafted of perfect moments, guests return from an **&Beyond** adventure feeling that nothing will take their breath away quite like this ever again.



Travel with Heart

Our core ethos of "Care of the Land, Care of the Wildlife and Care of the People" drives all that we do. When your guests travel with **&Beyond** they are making a real contribution to the preservation of Africa's people and wildlife areas. A journey with us offers the opportunity to gain first-hand experience in our conservation and community initiatives on a range of soul-warming activities.



Competitive Advantage

We promise to find the best value for money for your guests every time. Thanks to our strong relationships with our preferred partners, we are able to offer competitive rates on travel throughout Africa.

Our range of offering is reflected under the destinations' **Where to Stay** section on the **Beyond Compare** page - using a **\$\$ KEY** to indicate rate variation in our product set in each country. This key is not associated with specific values.

Please refer to our **FAQs** page for more information.



Partnership Excellence

We have an excellent network of spectacular hotels, safari lodges and guesthouses, which are selected according to our high standards; a preferred partner is not just anyone who offers **&Beyond** a competitive rate.



In Our Hands

We will be on call 24/7, to assist your guests throughout their journey. From the moment they touch down in Africa to the moment they leave. Also, our wealth of expertise, found in our guides, ground logistics teams and over 2000 **&Beyonders**, means that your guests will experience a journey unlike any other!



Finest Guides

From incredible game rangers and trackers to private and specialist guides or one of our handpicked partner guides, your guests can expect the finest, interpretive experience every step of the way!



Africa Experts

By booking with us we will make you look like an expert too. We never send a guest anywhere that we haven't been ourselves. All of our best kept secrets are yours to share with your guests.

Our travel experts are committed to thrilling your guests with itineraries (big or small) made just for them; and will create and re-create itineraries until they find your guests' perfect African experience.



GET ACQUAINTED



Joss Kent
CEO

joss.kent@andBeyond.com

Joss Kent joined &Beyond as Chief Executive Officer (CEO) in January 2012. He has a wealth of travel industry knowledge and experience in managing large scale tour operations in the high-end market. Joss also has immense commercial experience, but most importantly shares &Beyond's commitment to building an iconic brand that makes a positive difference to the conservation of land, wildlife and communities.



Ryan Powell
Sales and Operations Director

ryan.powell@andBeyond.com

Ryan boasts more than 20 years' worth of sales, marketing and commerce experience, gained in a variety of industries including retail, management consulting and, most importantly, inbound and outbound tourism. He holds a Bachelor Degree in Humanities from the University of Johannesburg and an MBA from the Gordon Institute of Business Science. Botswana holds a special place in Ryan's heart as it was the first destination he embarked on a safari.



Wayne Nupen
Regional Touring Director

wayne.nupen@andBeyond.com

With 10 years in Africa's wild places, Wayne was afforded the opportunity to experience all aspects of the luxury tourism industry as well as travel extensively. With his first-hand knowledge of guiding, service and hospitality, he is able to offer a truly unique twist on creating extraordinary guest experiences.



Mark Wheeler
Regional Director East Africa, South America and South Asia

mark.wheeler@andBeyond.com

Mark boasts 20 years of international tourism experience across two continents and nine countries, starting his career in Ecuador and worked his way up to senior management roles in the tour operating and lodge / ship management fields. After an extensive, East African overland family trip in 2012, Mark was drawn to &Beyond, where he felt that his strong track record in the luxury travel industry and his love of fascinating destinations could be best utilised.



Lacea van der Spuy
Group Reservations Manager

lacea.vanderspuy@andBeyond.com

Lacea has built up a staggering wealth of knowledge that comes with 20 years of experience in the hospitality and tour operating industry. At &Beyond, she has brought her extensive set of skills to developing and stimulating growth in group travel, working closely with international inbound tour operators and incentive houses.



Claudia Mendoza
DMC Touring Reservations Manager

claudia.mendoza@andBeyond.com

Claudia embarked on her journey with &Beyond nine years ago as a travel consultant. Her leadership skills were recognised as she was given the responsibility as DMC Touring Reservations Manager where, for the past five years, she has dedicated herself to offering the highest level of service. Having travelled extensively throughout Africa, the Masai Mara takes pride of place as her most favourite destination to explore.

OUR TEAM

TRAVEL COMES AS SECOND NATURE

The &Beyond passion for delighting guests at every turn at our camps and lodges is legendary. This same passion runs deep in the veins of our travel teams. And, without tooting our horn too much, &Beyond's level of travel expertise is exceptional...not just because of our in-house knowledge but also because of our incredibly strong relationships with our partners. This means, you have a smorgasbord of resources and options to tap into when it comes answering queries about lodges, hotels, bed and breakfasts, guides, trains, planes and fast cars!

24/7

There's an element of the unpredictable in even the best planned journey, and changes and emergencies do happen. We're on duty 24 hours a day to ensure your guests are immediately taken care of should anything unforeseen happen. From finding lost luggage to changing flight details or booking last minute hotels, there's nothing that we can't fix.

GET ANSWERS IN REAL TIME*

Understanding that there are global time differences, &Beyond offers in-region support through our concierge desk and sales representatives, who will be able to answer your questions in real time:

AMERICAS	Travel Partner Concierge Desk	+1 (877) 421 2905 or concierge@andBeyond.com
	Eastern USA and Canada	wendy.clayton@andBeyond.com
	Western USA and Canada	michele.dienna@andBeyond.com
	North America Wholesale and Special Interest	michael.gregurich@andBeyond.com
	Mexico	lucia.gomez@andBeyond.com
	South America	carolina.benia@andBeyond.com
EUROPE	United Kingdom	steve.daykin@andBeyond.com
	Germanics	dorothee.kapell@andBeyond.com
	Nordic	carlos.ferraz@andBeyond.com
AUSTRALASIA	Hong Kong & Singapore	emileen.yeo@andBeyond.com
	Australia and New Zealand	norman.harper@andBeyond.com
AFRICA	Sales Managers based out of Johannesburg	adam.chapman@andBeyond.com (UK & India)
		ricus.debeer@andBeyond.com (Europe)
		shaun.strydom@andBeyond.com (America's)

*While you can get all your questions answered and draw on our deep fund of African knowledge, our concierge and sales representatives are unfortunately unable to process bookings for you, but will be delighted to connect you to the right person from our Travel Teams.

TRAVEL FOR ALL OCCASIONS

No one really needs an excuse to travel but we all know that a getaway to Africa is undoubtedly a special occasion. Whether its family bonding time, celebrating a milestone anniversary, birthday or honeymoon; reconnecting with friends or simply being able to indulge in a safari that is entirely focussed on your personal interests – Africa offers something for all!

TAILORED FOR YOU

Tailoring a safari is our speciality! Whether it's a small or large itinerary, we are able to offer a wide selection of journeys, activities and accommodation options that can be uniquely designed and carefully crafted to suit your guests' interests and budget. It is our mission to help your guests realise their safari dreams. From introducing families to the warm and engaging tribes of East Africa, or spicing up a relationship on an oh-so romantic castaway picnic, to offering adventure-seekers, individual travellers and repeat Africa-addicts the option to tap-into our exclusive range of signature experiences on a privately guided safari – your guests will be left spellbound by our ability to help them tick-off their safari wish lists.

GROUPS AND SPECIAL INTERESTS

The bigger the better! The more the merrier! You get the picture... Our dedicated team of group travel consultants are experienced in providing the ideal solutions for tailor-made African explorations, for groups of all sizes and types. Be it corporate (meetings, incentives, conferences or entertainment) or leisure (multi-generational family groups) – you name it, we've got it covered. And just when you thought we couldn't possibly offer more, we've recognised that some guests may have special interests that range beyond the usual twice-daily game drives; meaning that our stable of specialist and private guides are able to offer adventures that are tailored around a group's specific pursuits; such as a photographic safari, cultural or historical journey, gorilla tracking safari, birding expedition or even a family-orientated safari (to name but a few).



TRAVEL FOR ALL OCCASIONS

&BEYOND EXPEDITIONS

An expedition, especially one that is experienced in the expert hands of &Beyond, offers your guests the opportunity to discover the many incredible facets of this vibrant melting-pot of a continent, whilst enjoying the company of an intimate group of like-minded safari enthusiasts, on a set itinerary. Guests can choose to embark on a series of adventure-filled Botswana Mobile Camping Expeditions or, on the ultimate luxury exploration of Africa, &Beyond's Private Jet Expeditions. Privately tour guided throughout, these set-departure journeys are unequalled in their ability to showcase the continent's most iconic attractions.

*&Beyond Private Jet Expeditions
Africa and Beyond:
25 Sept - 13 Oct 2017 / 15 Oct - 02 Nov 2017
From USD 116 500 per person*



*&Beyond Mobile Camping Expeditions
Botswana Highlights Safari:
10 set departures between Feb & Apr
From USD 4 860 per person*

